



Мрежа на бизнис можности

SME Vision 2020 Brokerage Event

9-10 November - Skopje, Macedonia

Registration deadline 27 October

<http://smevision.talkb2b.net/>

- Do you intend to prepare a proposal for Horizon 2020 and SME Instrument?
 - Are you looking for partners to match your project?
- Are you offering innovative solutions in the framework of a European collaborative project?

Initiate research projects, accelerate innovation and facilitate business development by meeting potential cooperation partners in face-to-face meetings!

WHY PARTICIPATE?

- To facilitate the setup of Horizon 2020 and SME Instrument project consortia
- To present, discuss and develop new project ideas at an international level
- To initiate cross-border contacts
- To receive first-hand advice and support from European Commission and EEN staff

TARGET AUDIENCE

- SMEs
- Universities
- Research organizations
- Patient associations
- Chambers of commerce

TOPICS

- **Horizon 2020's SME Instrument – What are we looking for?** - Mrs. [Nataschia LAI](#), Head of Sector SME Instrument Unit, Executive Agency for SMEs
- **How to prepare a convincing proposal for the first stage of the SME Instrument?**
[Mr. Michael Kerschbaumer](#)
- **Commercialisation support services (phase 3)**
Ms. [Adéla Hradilová](#)
- **Writing a successful project application, a consultant's perspective**
[Mr. Evgeny Kossev](#)
- **Best practice presentation by SME Instrument winners!**



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